# POLICY 101 Collectibles



**A Guide for Sellers and Creators** 

A **Collectible** is a unique or rare item with personal, historical, or cultural value. They often include items tied to pop culture, sports, or entertainment, such as trading cards, autographed jerseys, or vintage comics.

### What Products Can Be Sold?

- Trading Cards
- Action Figures
- Comics & Manga
- Autographed Jerseys
- Balls, Bats, & Gloves
- Helmets & Hats
- Posters, Prints, & Signs
- Cups & Mugs
- Ticket Stubs
- Books & Magazines
- Cereal Boxes
- Flags & Banners
- Vinyl Records

- Golf Clubs
- Key Chains
- Lithographs
- Patches
- Photographs
- Shirts & Shoes
- Stickers
- Building Kits
- CDs & DVDs
- Pinbacks
- Bobbleheads
- Model Cars
- Diecast Toys

## **Listing and Promotion Requirements**

To sell Collectibles on TikTok Shop, you must:

- Describe item condition accurately (wear, defects, restorations).
- Provide proof of authenticity (COA, LOA, label, or graded report).
- Upload clear photos showing signatures, labels, or holograms.
- Choose accurate product condition ("New," "Like New," "Good," etc).

Review our <u>Collectibles Policy</u> and <u>Gambling</u> <u>Policy</u> for more information.

# LIVEs: What to Do When Offering Collectibles

- **Be transparent.** Clearly state condition and show any COA, LOA, hologram, or graded label during LIVE for each promoted product.
- Use official TikTok Shop product links or LIVE product sets so viewers can buy directly.
- **Match your promotions.** Prices, bundles, or discounts mentioned in LIVE must match the product detail page.
- Keep the focus on the product. Highlight its background, details, and value, not speculation or hype.
- Encourage interaction. Ask for likes, shares, and follows to boost reach and discoverability.

### LIVEs: What to Avoid When Offering Collectibles

- Don't promote unrelated products during your LIVE.
- Don't use filters, effects, or lighting that distort how items look.
- Don't offer purchase-based prizes, such as "Top spender wins a rare figure" or "First buyer gets a free autograph."
- Don't phrase your content to suggest **gambling or luck**, such as "Guess the card to win" or "Place your bets!"
- Don't run any **chance-based games** where viewers pay to win collectibles, such as raffles, sweepstakes, or lotteries.
- Don't use vague, exaggerated, or misleading descriptions.